

Greater Eastside

ANNUAL MARKET REPORT

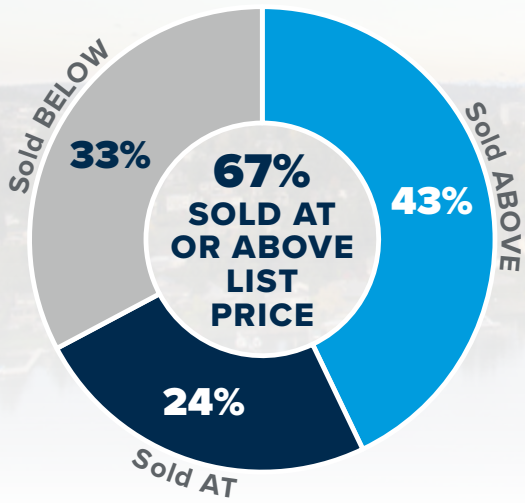


PUBLISHED JANUARY 2025

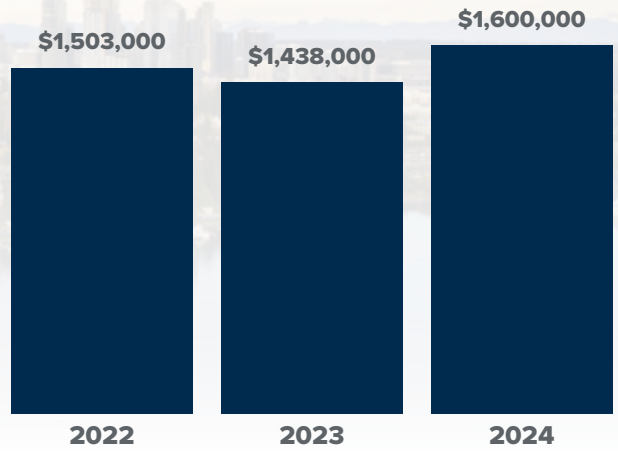
a review of single family residential
real estate activity in 2024

ANNI ZILZ, REAL ESTATE BROKER





MEDIAN SALES PRICE

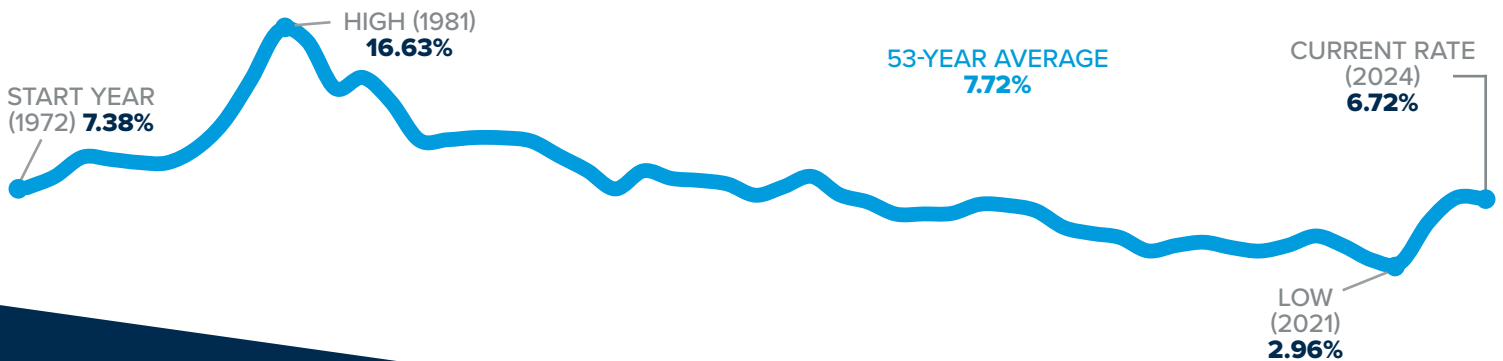


COMMUNITY SNAPSHOT

community	# sold	avg. \$ per sq ft	% sold at or above list price	% sold in first 10 days	median sale price
Eastside South (S of I-90)	733 ↑ 16%	\$606 ↑ 8%	67%	65%	\$1,710,000 ↑ 14%
Mercer Island	226 ↑ 2%	\$918 ↑ 11%	62%	60%	\$2,490,000 ↑ 11%
West Bellevue (W of 405)	267 ↑ 15%	\$1,098 ↔ 0%	50%	54%	\$3,625,000 ↑ 8%
East Bellevue (E of 405)	584 ↑ 8%	\$729 ↑ 9%	71%	74%	\$1,590,000 ↑ 7%
East of Lake Sammamish	1,211 ↓ -1%	\$598 ↑ 13%	68%	67%	\$1,580,000 ↑ 13%
Redmond	453 ↑ 2%	\$608 ↑ 10%	66%	66%	\$1,420,000 ↑ 9%
Kirkland	598 ↑ 24%	\$852 ↑ 14%	64%	63%	\$2,014,000 ↑ 11%
Woodinville	1,358 ↑ 14%	\$567 ↑ 11%	71%	68%	\$1,280,000 ↑ 16%
ALL EASTSIDE	5,430 ↑ 9%	\$683 ↑ 10%	67%	66%	\$1,600,000 ↑ 11%

Percent changes are year-over-year

HISTORICAL INTEREST RATES



eastside sales
prices rose

11%

YEAR-OVER-YEAR

to a median of
\$1,600,000

66% OF HOMES
SOLD IN THE FIRST
10 DAYS ON MARKET

THERE WERE
6,974
new listings,
up 14% from
2023

on average,
homes
sold
for

\$683
PER SQ. FOOT

10%
year-
over-year

2024 YEAR IN REVIEW

Welcome 2025! We (the real estate community) are feeling hopeful and bullish about what's to come. So far, the numbers year over year support that. When we reviewed 2023 for the Eastside, the only positive statistic reported was Mercer Island's 2% rise in the number of home sales. Looking at the 2024 report with that perspective it is now ALL good news. New listings are up 14% for the year, while the number of sales are up nearly 10%. This is absorption of inventory to be excited about. Prices are up 11% to a record high of \$1,600,000!

Woodinville and the area S of I-90 saw the largest price gains at 16% and 14% respectively, likely enjoying the benefits of buyers 'pushing out' because of the pressure of affordability in the core neighborhoods. Kirkland and West Bellevue were among the highest total sales and still a strong showing in price gains at 11% and 8%. Even though Bellevue (E of 405) saw the most modest price gains this was arguably the most popular neighborhood with 74% of homes selling in the first 10 days and 71% selling for at or above asking price!

If you've waited long enough and 2025 is the year for you to make a move, we recommend front loading that decision. Pent up demand (both sellers waiting to sell and buyers waiting to buy) should give us a spring full of blossoming and beautiful inventory. There is less volatility in interest rates than there has been in recent months—you'll see that the average rate has been rock steady around 6.75% in 2023 and 2024. Overall, this is a great time to buy or sell!



A savvy way to search HOMES & STATS ONLINE



Looking for real-time information on today's real estate market? If so, your search is over! Visit annizilz.com to find all of the real estate resources you need in one convenient place.

- Market Reports.** Closely track market trends as they emerge in your neighborhood. Reports are available for 21 market areas in the Seattle and Eastside region.
- Home Buying and Selling Advice.** Search for homes, find useful buying tips, and discover how to best position your home for sale.
- Property and Neighborhoods Research.** Find community profiles, video tours, and crime info plus research homes, neighborhoods, schools, maps, and county records.

The collage features three screenshots from the Annizilz website. The left screenshot, titled 'Neighborhood and Property Research', lists various tools like Geologic Hazards Map, Environmental Map, Search Permit History, Internet Speed Test, LMI Contractor Lookup, Broadband Map, Corporation Research, Cellular Map, King Co Property Info, Walk-Transit Scores, King Co Assessor, Sex Offender Registry, King Co Record Search, Crime Mapping by City, King County Home, and City Data Census Info. The middle screenshot, 'Real Estate Mastery: The Science of Selling', outlines steps from 01 Prep Work to 08 Inspection, explaining the importance of each step in the selling process. The right screenshot, 'Mercer Island & the Eastside', provides an overview of the region and features search buttons for 'ISSAQUAH' and 'KIRKLAND', each with a 'VIDEO TOUR' button and a small property image.

©Windermere Real Estate/Mercer Island

PREMIER PROPERTIES & RELOCATION SPECIALIST

206.390.5723

annizilz@windermere.com • annizilz.com

WRE/MERCER ISLAND

