SEATTLE METRO market review

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a quarterly report on single family residential real estate activity

WINDERMERE REAL ESTATE / MERCER ISLAND







NEIGHBORHOOD SNAPSHOT

community	# sold		avg. \$ per sq ft		% sold at or above list price	% sold in first 10 days	median sale price (in thousands)	
West Seattle	516	() -18%	\$534	11%	89%	86%	\$881	17%
South Seattle	312	() -21%	\$513	14%	90%	85%	\$860	18%
Madison Park & Capitol Hill	252	() -43%	\$704	() 7%	86%	81%	\$1,220	11%
Queen Anne & Magnolia	209	() -30%	\$692	15%	89%	82%	\$1,500	14%
Ballard & Green Lake	713	() -21%	\$619	15%	89%	89%	\$1,025	14%
North Seattle	418	() -10%	\$630	16%	89%	87%	\$1,058	() 8%
Richmond Beach & Shoreline	156	() 7%	\$520	6%	90%	86%	\$875	U -2%
Lake Forest Park & Kenmore	135	() -16%	\$512	16%	90%	86%	\$1,020	17%
ALL SEATTLE	2,711	() -21%	\$598	12%	89%	86%	\$1,000	() 12%

Percent changes are year-over-year



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89%HOMES SOLD AT OR ABOVE THEIR LIST PRICE

> THERE WERE **13%** <u>fewer</u> new listings than in Q2 last year





The Seattle real estate market for single family homes is holding steady despite rising interest rates and slowdowns elsewhere in King County! The median sale price is up 9% since the end of 2021 (from \$910,000 to \$1,000,000). Year over year, the median price rose from \$895,000 in Q2 2021 to \$1,000,000 in Q2 2022 (also roughly 12%).

Anecdotally, we believe that Seattle continues to gain ground because it remains affordable when compared to the cities and neighborhoods to the east. Eastside median prices rose so sharply over the last two years that it left Seattle "in the dust" as the market leader of the region. As we know, slow and steady wins the race, though there is no way to know yet if this particular race is a marathon or a sprint.

Interest rates nearly doubled in Q2, though that seems to leave Seattle home shoppers undeterred. 86% of the sales in Q2 sold in the first 10 days at an average of 110% of list price.

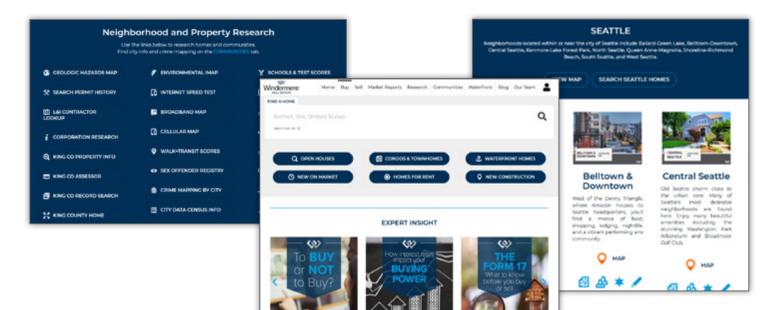


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