Seattle / eastside

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a quarterly report on condominium residential real estate activity Windermere REAL ESTATE

WINDERMERE REAL ESTATE / MERCER ISLAND

SEATTLE CONDOS

community	# sold	avg. \$ per sq ft	% sold at or above list price	% sold in first 10 days	median sale price
West Seattle	69 🎧 21%	\$543 🕥 10%	74%	64%	\$440 🔱 -2%
South Seattle	54 🎧 145%	\$456 🎧 6%	85%	43%	\$593 🕛 -5%
Madison Park & Capitol Hill	163 🎧 12%	\$700 🌖 9%	73%	53%	\$549 🎧 15%
Queen Anne & Magnolia	131 🎧 9%	\$643 () 7%	69%	48%	\$473 🕥 1%
Downtown-Belltown	170 🕕 -1.2%	\$881 🌖 11%	67%	56%	\$678
Ballard & Green Lake	121 🎧 12%	\$605 🎧 16%	81%	66%	\$473 12%
North Seattle	77 🎧 45%	\$498 () 22%	67%	62%	\$450
Richmond Beach & Shoreline	25 () 56%	\$513 🌒 41%	84%	72%	\$620 🎧 66%
Lake Forest Park & Kenmore	17 🕛 -35%	\$411	82%	82%	\$355 🎧 12%
ALL SEATTLE	827 🌔 15%	\$644 🕥 8%	73%	57%	\$519 🌖 9%

Percent changes are year-over-year

EASTSIDE CONDOS

community	# sold	avg. \$ per sq ft	% sold at or above list price	% sold in first 10 days	median sale price (in thousands)
Eastside South (S of I-90)	66 🔱 -29%	\$537 () 27%	91%	88%	\$550 🌔 6%
Mercer Island	10 🚺 -47%	\$550 🌖 5%	100%	100%	\$680 🕥 35%
West Bellevue (W of 405)	44 🚺 -41%	\$902 🕦 10%	86%	89%	\$925 🌔 28%
East Bellevue (E of 405)	92 🌔 -13%	\$640 🕥 32%	90%	80%	\$733 () 47%
East of Lake Sammamish	89 🕕 -14%	\$528 ① 27%	96%	89%	\$654 🌔 18%
Redmond	40 🚯 3%	\$615 () 22%	88%	83%	\$670 🕦 17%
Kirkland	89 🕕 -35%	\$685 🎧 19%	92%	90%	\$625 🌔 4%
Woodinville	194 🚯 50%	\$642 167%	97%	80%	\$570 13%
ALL EASTSIDE	624 🕕 -11%	\$635 🕦 26%	93%	85%	\$625 🚺 16%

Percent changes are year-over-year

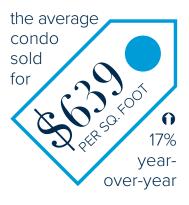
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condo home values rose 14% year-over-year to a median of \$570,000

57% OF ALL SOLD AT OR ABOVE THEIR LIST PRICE

> THERE WERE 4% <u>fewer</u> new condo listings than in Q1 '21





Condos continue to gain ground early in 2022. While the year-over-year median price gains are conservative compared to the single-family market, we see this as a good thing! Condos are a bright spot for today's home buyers as interest rates rise.

Seattle condos saw a 9% increase (to \$519,000). Eastside condos are up 16% (to \$625,000) a 26% lift in price per square foot compared to Q1 2021.

Shoreline and East Bellevue led the market in median price gains year over year, up 66% and 48% respectively. Queen Anne and Kirkland were the most conservative with 1% and 4% gains respectively. 85% of Eastside condos sold over the list price, so if you're shopping be prepared to compete.

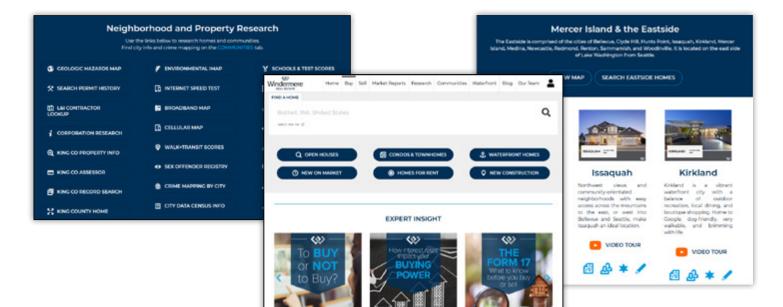


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